



**REPUBLIC OF ZAMBIA**  
**MINISTRY OF NATIONAL DEVELOPMENT PLANNING**  
**ZAMBIA INTEGRATED FOREST LANDSCAPE PROJECT**

**REQUEST FOR EXPRESSION OF INTEREST(INDIVIDUAL CONSULTANT)**

**CONSULTANCY TO CONDUCT A STUDY ON ALTERNATIVE MODELS OF LINKING FARMERS/COMMUNITIES AND PRIVATE SECTOR WITH PUBLIC SECTOR SUPPORT.**

**1.0 BACKGROUND**

The Government of the Republic of Zambia with the support of the World Bank is implementing the Zambia Integrated Forest Landscape Project (ZIFLP) in Eastern province. The Project Development Objective (PDO) is "to improve landscape management and increase environmental and economic benefits for targeted rural communities in the Eastern Province and to improve the Zambia's capacity to respond promptly and effectively to an Eligible Crisis or Emergency".

**2.0 OBJECTIVE OF ASSIGNMENT**

The objective of the assignment is to assess alternative models of farmers/community and private sector engagement to understand their potential in achieving smallholder-led inclusive growth, enhanced smallholders' livelihoods and a sustainable natural resources management. The specific tasks of the assignment include but not limited to

- (i) Conduct a literature review about different concepts of public-private-community engagement models and their advantages and disadvantages. The literature review can serve to give an overview of concepts of and assessment frameworks for the above mentioned engagement models and initiatives.
- (ii) Provide a descriptive analysis of each identified initiative, taking into account key data of the model such as: Governance structure and organization, including type of contractual arrangements in place; information on scale, engagement, history, linkages with other organizations, and describing aspects in the above proposed criteria. The analysis should be based on: (a) Interviews with local stakeholders (farmers, government, civil society and private sector) , (b) thorough literature review on the initiative
- (iii) Conduct an analysis of each initiative to highlight the strength, weaknesses, opportunities and threats of each model in achieving smallholder-led inclusive growth, improved livelihood and a sustainable natural resources management, alongside the above proposed criteria.
  - a. Use quantitative assessments methods, as appropriate and available, to demonstrate economic and financial benefits and sustainability of the proposed models.
  - b. Use qualitative assessment methods, such as interviews, focus groups discussions, as appropriate to demonstrate SWOT in the above mentioned criteria.
- (iv) Conduct a comparative analysis of the initiatives in the valley as well as in the plateau. Highlight benefits and challenges of each model and point out how the benefits can be enhanced and challenges overcome.
- (v) Conclude with recommendations which engagement models in the valley and the plateau area can best support the objective of: achieving smallholder-led inclusive growth, enhanced household resilience and a sustainable natural resources management and could be recommended for ZIFL-P.
- (vi) Present the recommendations to the stakeholders for validation of the recommendations at local level (Provincial and District).

**3.0 QUALIFICATIONS AND EXPERIENCE**

- » Minimum of a Master's Degree in one of the following: Natural Resources Management, Forestry, Business Management, Project Management, Development Economics/Planning, Land Use Planning, Environmental Management, Agriculture and related qualifications,
- » Minimum of 7 years post-qualification experience in undertaking community/private sector partnership development or promotion;
- » Experience working in community driven development projects with practical experience in private sector involvement, private sector development and business development promotion;
- » Experience in engaging and consulting with diverse stakeholders, including financial institutions, private sector, local communities, smallholder farmers, Civil Society Organisations, and Government;
- » Excellent oral and written communication skills in English;
- » Self-motivated in rural development and ability to work under minimum supervision; and
- » Relevant work experience in Eastern Province would be an added advantage.

**4.0 DURATION -The assignment duration is three (3) months.**

**5.0 ELIGIBILITY CRITERIA**

Eligibility criteria, establishment of the shortlist and the selection procedure will be based on the Individual Consultant selection method , in accordance with the World Bank's procedures set out in the World Bank's "Rules and Procedures for Use of Consultants May 2008 edition, revised July 2012 which is available on the Bank's website at <http://www.worldbank.org>

**6.0 DEADLINE AND SUBMISSION**

Expressions of Interest must be delivered and deposited in the Tender Box located at Ministry of National Development Planning, Fairley Road, Ridgeway, P.O Box 30147 Lusaka or email to [info@znccs.org.zm](mailto:info@znccs.org.zm), copy to [bridgetmwale@znccs.org.zm](mailto:bridgetmwale@znccs.org.zm) and [gcmumba@yahoo.com](mailto:gcmumba@yahoo.com). The deadline for submission is Friday 13th October 2017 at 17:00 hours and Envelopes should be clearly marked "INDIVIDUAL CONSULTANT TO CONDUCT A STUDY ON ALTERNATIVE MODELS OF LINKING FARMERS/COMMUNITIES AND PRIVATE SECTOR WITH PUBLIC SECTOR SUPPORT".

**Head- Procurement and Supplies Unit**  
**For/Permanent Secretary-DPA**  
**Ministry of National Development Planning**